

SALES ORDER MANAGEMENT



WGS for NetSuite is built specifically for Gas and Welding Supply Distributors by extending the world's #1 cloud-based business software suite – NetSuite. Get the scalability, accessibility, and flexibility of NetSuite without compromising on the unique features needed to support your business.

Key Benefits

- + Unified processing of multiple Sales Order types, including walk-in, charge, and eCommerce
- + Seamless support for cylinder tracking
- + Simplified procurement with branch transfer priorities and automated drop shipping
- + Streamlined order entry page to handle counter sales quickly

Highlighted Features



Quickly enter cylinders, hard goods, and leases on a single order



Available barcode scanning to add items to counter sales



Automatically apply delivery, hazmat, and fuel surcharge fees



Efficiently view and add items from past customer orders



Accurately calculate pricing by item, customer, and category



Capture credit cards and signatures securely on counter sales



Track anticipated and actual cylinder returns

Analytics Where & When You Need Them



Precisely manage profit margins by order line and total



Real-time alerts when margins drop below a specified threshold



Track sales by customer, branch, item, category, sales rep. and more

Sales Orders that Fit Your Needs

Create Sales Orders designed specifically for the Gas and Welding Supply Distribution Industry, utilizing all the power and flexibility of NetSuite's native CRM functionality.

1114 KRAMER INDUSTRIES PENDING FULFILLMENT

Primary Information

CUSTOM FORM *
ORDER # 1114
CUSTOMER * KRAMER INDUSTRIES
DATE * 10/18/2016

SALES REP Demo
PLANNED DELIVERY DATE * 10/18/2016
CHECK #
MEMO

Summary

SUBTOTAL	1,011.60
TAX	
SHIPPING COST	0.00
TOTAL	1,011.60

Classification

INVENTORY LOCATION * Branch 1
SELLING BRANCH * Branch 1
SHIPPING METHOD * Our Truck
PAYMENT TYPE * Charge

Profit Margins

EST. EXTENDED COST 810.45
EST. GROSS PROFIT 401.15
EST. GROSS PROFIT PERCENT 39.655%

Detail Information

COMMENTS TO PRINT
COMMENTS FOR DRIVER
INTERNAL NOTES

Detailed Sales Order Lines

Increase order accuracy and efficiency by tracking on-hand inventory and cylinder returns directly on Sales Order lines.

ITEM *	COMMITTED	SHIPPED	INVOICED	BACK ORDERED	ON HAND	AVAILABLE	QTY	UNIT OF MEASURE	AUTO SHIP	AUTO INVOICE	CYLINDER RETURN QTY	VER RETI QTY
OX200 Oxygen 200	0	0	0	10	46	0	10	CYL	Fulfill/Ship Later	Invoice Later	10	0
Fuel Surcharge - Our Truck		0	0				1		Fulfill/Ship Later	Invoice Later		0
Hazardous Material Charge		0	0				1		Fulfill/Ship Later	Invoice Later		0
HOB10018D21/4 10018D2 1/4X50# CAN	1	0	0	0	612	489	1	LB	Fulfill/Ship Later	Invoice Later		0
HOBALLOY 10018D21/4 HOBART					5.5625	0	1	16 LB Spool	Fulfill/Ship Later	Invoice Later		0
HOB110004712 MAXAL 1100 3/64 16LB BSKT	0	0	0						Fulfill/Ship Later	Invoice Later		0
MIL300971 2-WHEEL TROLLEY CART W/CYL RACK FOR MAXSTAR210, DY	1	0	0	0	31	22	1	Each	Fulfill/Ship Later	Invoice Later		0
HOB4043035X1 4043 035X1# SPL. MAXAL S40430350 4043035X1	1	0	0	0	179	178	1	LB	Fulfill/Ship Later	Invoice Later		0
<Type then tab>												0

ORACLE NETSUITE
Solution Provider

Contact us for more info about WGS for NetSuite or to schedule a free demo.

[Schedule A Free Demo](#)

