

RVS FOR NETSUITE

Sales Order Management



RVS for NetSuite was built specifically for the Trailer & Motorized Vehicle industry by transforming NetSuite's business management suite into a powerful system that unifies your core business processes.

Now you can get the scalability, accessibility, and flexibility of NetSuite without compromising any of the expected features needed to support your unique business model.

Highlighted Features



Series/Model Management

- Set up series & model relationships that support your sales process
- Automatically generate VINs based on a unit's model and series
- Set up dealer discounts and warranty terms that apply across series or models



Option Configurator

- Assign options to models, then choose from available options directly on the sales order
- Automatically create specific work orders based on the selected options

Highlighted Features



Change Orders

- Allow extra customization with built-in support for change orders
- Ensure practical customization with a standard change order approval process



Dealer Programs/Spiffs

- Reduce data entry and errors by tracking and paying spiffs directly within the system



DRO

- Use powerful daily reporting tools to monitor progress on sales goals



Sales Orders That Fit Your Needs

Create Sales Orders designed specifically for the Recreational Vehicle and Motorized Industries, utilizing all the power and flexibility of NetSuite's native CRM functionality.

The screenshot shows the NetSuite Sales Order form. Key fields include: ORDER TYPE (RVS Unit Order), DATE (12/15/2016), DEALER (Bretsch RV), SERIES (RVS BlueBird), DECOR (Blue), and MODEL (160V2B200 2016 RVS BlueBird 300). A summary table on the right shows: SUBTOTAL (\$2,499.00), DEALER DISCOUNT (1,000.00), TAX, and TOTAL (\$3,499.00).

Printout Support

RVS comes standard with all the printouts needed to support your sales process, including relevant federal documents, such as MSO, NVIS, and CCI.

The image displays three printout forms. The first is a 'Warranty Registration' form with fields for Owner's Name, Dealership Name, Mailing Address, City, State/Province, Zip, Unit Serial Number, Country, Telephone No., Make, Model, Year (2017), Email, and Date of Purchase (9/18/2016). The second is a 'New Vehicle Pre-Delivery Inspection Check List' with sections for Chassis/Frame, I.P. Gas System, and Interior, each containing a list of items to be checked. The third is a 'Delivery Inspection Form' with a header and a section for describing damage or specific shortages.

